

If you have a deal where you're looking for a smart alternative approval, please consider us.

- We go up to 85% LTV plus capped fee.
- Purchase or refinance.
- · Single family or multi
- Owner occupied or rental
- · Residential properties only
- Municipal services or well and/or septic
- Local Ottawa decisions: we know the difference between Osgoode, Orleans, Oxford Station & Overbrook.

The easiest way to work with us is to email <u>brokers@advancedmic.com</u> a .pdf of the application, credit bureaus and any supporting documentation that you have collected. Send the Purview if you have it. We can take a quick look, ask questions and get you a rate and LTV quote.

If you've never worked with us: we're a very flexible lender but we want to understand the client.

- What is the situation that created the alternative financing need?
- How did they get into this situation?
- Can the situation be fixed by AMIC's loan?
- · Can it happen again?
- · Can AMIC get out?

Recently funded transactions:

- We saved a retired couple's home from a tax sale.
- We did a rush 2nd to prevent a self-employed purchaser from failing to close a firm Quebec land purchase when their bank dropped the ball.
- We lent a 2nd behind a CHIP.
- We lent a 2nd to inject cash into a family-owned manufacturing business.
- We blanketed two rental condos to help a young couple buy their first home together.
- We paid off a consumer proposal and paid to fix the roof.

We take pride in the successful exits that AMIC borrowers have typically achieved. Most of our borrowers successfully refinance out of AMIC into less expensive financing.

- Don't forget us for bridge loans, divorces, tax bills and more. We pay out proposals and bankruptcies all the time.
- We do lend behind collateral charges BUT we need to understand the global limit or approved credit under the charge.
- Did you know: we can lend in corporate names and we can also lend to estates with the consent of the trustees.
- We don't lend on commercial properties but we are totally ok to lend for a business owner who is using funds for the business.

<u>All AMIC mortgages are fully open to repayment prior to maturity subject to receipt of 30 days' notice.</u> On average, borrowers are with AMIC for 15 months from funding to discharge. This means you're doing another deal with them within a year and a half.



Alta West Has A Place For Your Deal

PRODUCT	RATES/FEES	TERMS	REQUIREMENTS
AWC Express 75% LTV 1st Mortgage	7.49% to 7.99% 2% Lender Fee	1 Year Open/Closed Amortized or Interest Only	Owner Occupied Property – detached home Client must have 600 plus beacon Reasonability Tested Income Major Urban City Centers
AWC Flex 75% LTV 1st Mortgage	8.99% 2.5% Lender Fee	1 Year Open/Closed Amortized or Interest Only	Owner Occupied, SFD, Semi-detached, Townhouse, Condo's Flexible Income Requirements Major Urban City Centers
AWC Flex 80% LTV 1st Mortgage	8.99% 2.5% Lender Fee	1 Year Open/Closed Amortized or Interest Only	Owner Occupied, SFD, Semi-detached, Townhouse, Condo's Reasonability Tested Income Major Urban City Centers
AWC Flex 85% LTV 1st Mortgage	9.99% 3% Lender Fee	1 Year Open/Closed Amortized or Interest Only	Owner Occupied, SFD, Semi-detached, Townhouse, Condo's Income Documented Major Urban City Centers
AWC Flex Second Mortgages To 85% LTV	10.95% to 15.95% 3 to 5% Lender Fee	1 Year Open/Closed Amortized or Interest Only	Owner Occupied/Rentals, SFD, Semi-detached, Townhouse, Condo's Flexible Income Requirements Major Urban City Centers

CAPPED FEES • SAME DAY APPROVALS CREATIVE UNDERWRITING • FLEXIBLE INCOME AND TDS REQUIREMENTS

Contact us today to find out more!



Tim Hurlbut ALBERTA/BC BUSINESS DEVELOPMENT MANAGER

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Chris Reid ONTARIO BUSINESS DEVELOPMENT MANAGER

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awcapital.ca MORTGAGE BROKERAGE LICENCE 12633 MORTGAGE ADMIN LICENCE 12634



We are a mortgage lender filling the lending gap caused by the limited number of financial institutions operating in Canada. We lend in major urban centres where the stability and liquidity of real estate is high. Our loan portfolio is of high quality but we are able to charge higher rates than the banks because we offer flexibility, speed, creativity and excellent service. In addition, bank lending is often formulaic and constrained, whereas we are able to customize solutions.

Mortgages on which we lend are secured by all types of residential, multiresidential and commercial real property located in Canada, and must all be in strict compliance with our investment policies. Atrium has an 18-year track record of success and consistently achieving its strategic objectives: namely, to grow in a controlled manner by diversifying geographically, and focusing on real estate sectors with the lowest risk profiles.

Our investment objectives are to preserve our shareholders' equity and provide our shareholders with stable and secure dividends from our investments in mortgage loans within the criteria permitted for a Mortgage Investment Corporation (MIC). Working within conservative risk parameters, we endeavour to maximize income and thus the dividends paid to our shareholders through the sourcing and efficient management of our mortgage investments. BROOKSTREET MORTGAGE INVESTMENT CORPORATION

The Better Alternative!

Purchases starting as low as 5.49% Refinances and Equity Take Outs @ 5.99% Equity Deals Second Mortgages to 85% and Bridge Financing



No B20 Hassles Same Day Approvals and Commitments Timely and Efficient Service

Anthony Rosano Business Development Manager 647-268-8338 -- <u>anthony@brookstreetmic.com</u>



PRODUCT SHEET ONTARIO

1ST MORTGAGES Rates from 7.99%	2ND MORTGAGES Rates from 10.49%	Additional Details These are Guidelines Only - Rate and fees can be adjusted to make the deal work! Based on 1 year term	
75% MAX LTV	70% MAX LTV	*Lender fee may be charged on deals that require	
NO LENI	DER FEE [*]	exceptions	
NO RENE	WAL FEE*	*No Renewal Fee on 1st renewal, if paid as agreed and value has not declined. Appraisal may be required. Rentals OK! - 1st Mortgages only	
FULLY OPEN (A	FTER 60 DAYS)		
		2nd Mortgages up to 70% LTV - Owner occupied	
INTEREST ONLY PAYMENT	S (2ND MORTGAGES TBN)	properties only	
STATED	INCOME	Bridge financing available Broker's fee will be collected by Fisgard and paid to	
BROKER SET	S THEIR FEE	the broker upon funding	

CONSTRUCTION				
UP TO 75% OF TOTAL COST INCLUDING LAND	SINGLE FAMILY/SPEC/RENTALS			
RATES FROM 8.5%	OWNER BUILDS CONSIDERED			
FULLY OPEN TERM	NEW HOME WARRANTY COVERAGE REQUIRED			
LENDER FEE FROM 2%	INTEREST RESERVE HELD DURING COURSE OF CONSTRUCTION			
NO STANDBY FEES FOR FUNDS NOT DRAWN	MAX FINISHED VALUE MAY APPLY			

Guidelines Only , Based on 1 year term

SUBMIT YOUR DEAL

Email: newdeal@fisgard.com Call: 866.382.9255

FOR MORE INFORMATION

www.fisgardmortgage.com



Hali Noble SVP Residential Mortgage Investments & Broker Relations / Broker



Reaza Ali Broker Relations (Ontario) reaza.ali@fisgard.com 416.712.9680





Fisgard Asset Management Corporation | 3378 Douglas Street, Victoria BC V8Z 3L3 | www.fisgardmortgage.com British Columbia Brokerage #X022176 | Alberta Brokerage #MW-1411086 | ON Brokerage #12560 Admin #12500



We offer Residential/Commercial Mortgages: Debt Consolidation Self-Employed Up To 85%-2nds Equity Lending

Contact: Gail Hamelin or Yvonne MacNeil

liahona.ca 705-725-8252



Specializing in alternative mortgages for 25 years

Since 1994, Magenta has provided flexible mortgage solutions that truly help our borrowers. We partner with brokers like you to solve your client's short-term credit challenges and facilitate their return to traditional lending channels.



More for you

We understand our success is tied to your success. Magenta works with brokers as business partners, helping you to grow your business and guide your clients through the borrowing process.

As our partner, you'll receive recommendations from our experienced sales managers on how to package you client's application. Once an application has been submitted, our efficient team of underwriters and funders will communicate directly with you, every step of the way.



No sign-up or minimum volume commitments



Easy deal submission through Filogix, Morweb and Velocity



24-hour response time¹



Accommodation of quick-close applications



Access to our network of local appraisers and real estate agents

Up to 110 bps broker fee for funded applications²

¹ Average time between application submission and commitment delivery (or application decline) on standard files. Actual response time may vary.



Chad Mooney Business Development Manager, MCF Mortgages O: 905-727-5479 x 232 F: 905-727-7448 C: 416-272-0494 70 Wellington Street East, Aurora ON L4G 1H8 www.mcfmortgages.com



YOUR STRENGTH[™] THROUGHOUT ONTARIO

amminin may



2nd & 3rd Mortgage Promotion!

MOST ONTARIO LOCATIONS!

Maximum Mortgage Amount \$150,000.00

Up to 50% ltv - 7.99% and 2% lender fee

Up to 65% ltv - 8.99% and 2% lender fee

Up to 75% ltv - 9.99% and 2% lender fee

Don't forget to ask us about our 80% + Itv product!

Some rural (well/septic accepted up to 65% ltv) *All residential property types, including rentals* *Mix & Match your rate and fee options are available* *Property must qualify/no mortgage or property tax arrears* *Minimum lender fee \$1000 or <2%*

To Qualify: All you have to do is SUBMIT your deal to us on or before 5pm May 31, 2019!

Program subject to change without notice. Terms & conditions may apply.

TRUE EQUITY LENDING ONTARIO WIDE!

1220 Sheppard Avenue E, Suite 206 North York, Ontario, M2K 2S5

F.S.C.O Brokerage License No. 10588 Administrators License No. 11284 **C** TOLL FREE +1(866) 996-8226

TELEPHONE 416-636-0000

FACSIMILE 416-636-1285

+1-866-784-6385

CHEAT SHEET



GTA	LTV's	Rates	Lender Fees		
First Mortgage	Up to 80%	From 5.99%	1% to 2.49%		
Second Mortgage	Up to 80%	9.74%	1% to 4%		
Golden Horseshoe & Ottawa	LTV's	Rates	Lender Fees		
		From 6.99%	1% to 2.49%		
First Mortgage	Up to 75%		1% to 3%		
Second Mortgage	Up to 75%	Up to 75% From 9.74%			
Terms*					
Property Eligibility	Single family attached/detached, Townhouse freehold, Construction Financing, Rental Properties, Bridge Financing, Rural/acreage (well & septic) waterfront and building lots				
Geographic Lending Areas	GTA, Golden Hors	eshoe and Ottawa			
Maximum LTV Up to 80%					
GDS/TDS	Not applicable				
Beacon Score	Not applicable, lower rates for better credit borrowers				
Credit History	No minimum beacon score				
Bankruptcy	Yes – Must be discharged (no waiting period)				
Terms	3, 6, 12 and 24 months terms				
Repayment	Monthly up to 25 years or interest only				
Broker Fee	All yours!				
Lender Fee	Starting from 1%. All fees associated with mortgages to be deducted from gross advance (except appraisal)				
Maximum Loan Amount	\$1,750,000				
Maximum Amortization	25 years or interes	st only			
Rate Type	Variable or Fixed				
Property Tax Arrears	Accepted				
Mortgage Arrears andAcceptedPower of Sale					

* Appraisal company must be Oppono approved.

** Rates or Fees are subject to change without prior notice.

For more information please contact

AJAY KAITH ajay.kaith@oppono.com 416-669-9274

OWEMANCO

Ontario Wealth Management Corporation Lic. 10506/11758

The Financing You Need, When You Need It

Loan Amounts **\$250,000 - \$10M**

Flexible Prepayments

Leverage UP TO 70%

Lender Fee STARTING AT 1.5%

Interest Rates
STARTING AT 7.75%

Broker Fee NOT TO EXCEED 2%

Founded in 2001, Owemanco is a private, equity-based mortgage lender specializing in commercial, industrial and construction financing in Canada & the U.S. We are guided by the philosophy that a good loan is one that benefits all parties: providing interest income to investors while allowing borrowers to achieve their goals.

> Commercial Industrial Land Development Purpose Built Commercial & Residential Construction Residential

Head Office: 2950 Keele Street, Suite 20 Toronto, ON M3M 2H2

Eastern Ontario Office: 203-311 Richmond Road Ottawa, ON K1Z 6X3

Phone 613-454-8089

owemanco.com

Diverse mortgages, one solution



When you're seeking mortgage options for a challenging or unusual file, other lenders might simply say "no." At Pillar, we will work with you to find a solution.

Every situation is unique, so we use common sense to understand your client's circumstances and offer mortgage terms that meet their needs. Our flexible mortgages are available for construction, purchase and refinance deals across a wide range of property types:

	Non-traditional properties	Loan-to-Value Ratio (LTV)	Traditional properties	Loan-to-Value Ratio (LTV)	Other lending	Loan-to-Value Ratio (LTV)	
say	Hobby farm (house and all land, excluding outbuildings) Agricultural land	Up to 70%	Single-family dwelling (owner occupied)	Up to 80%	Bridge financing Up to 80%	Up to 80%	
		Up to 60%	Multi-unit property (>4 units)	Up to 75% urban Up to 65% rural	Non-resident borrower	Up to 70% urban Up to 65% rural	
>	Vacant land	Up to 70% urban Up to 65% rural	Rental property	Up to 75% urban	We do not reduce the LTV for owner-occupied properties with: • Well and septic • Borrower with low Beacon score • Self-employed borrower		
	Mixed-use property (must be at least 50%	Up to 65%	(<4 units)	Up to 65% rural			
	residential)		Student rental	Up to 75%			
	Campground (excluding all outbuildings)	Up to 65%	Second home	Up to 75%			
le	Off-the-grid property	Up to 65%	Condo townhouse	Up to 75%			
	Cottage	Up to 75%			· Sett-Employed Dontower		
	Island	Up to 65%					

Contact Us

pillarfinancial.ca

FSCO Administration License #11209 FSCO Brokerage License #10119

ALTERNATIVE ENDING NADE EASY

Call or email anytime to discuss your residential deals.

Risha Cooke risha@riverrockmic.com 416.504.1886 ext. 205

Anthony Pistillo anthony@riverrockmic.com 416.504.1886 ext.212

Alissa Kuksis alissa@riverrockmic.com 647.405.2900

RiverRock lends up to 80% loan to value on residential properties in urban and suburban areas in Ontario.

RiverRock will consider the following:

- We offer 1st & 2nd mortgages
- New construction purchases using appraised value (case by case)
- Rent to own (case by case)
- Self-declared income letters.
- Soft or poor credit with an explanation
- Discharged Bankrupts no waiting period
- We will consider mortgages to people who are in a credit proposal
- Flexible GDS & TDS requirements
- In arrears with an explanation and a plan to move forward
- Property must be marketable
- Must be appraised by a RiverRock approved appraiser
- Common sense approach to lending
- RiverRock has a partnership with First Canadian Title Insurance. This allows the client to use their own solicitor and therefore keeps the costs down for the borrower.





MORTGAGE INVESTMENT CORPORATION

416.504.1886 www.riverrockmic.com



The Manager, RiverRock Management Inc., is licensed as a Mortgage Administrator through the Financial Security Commission of Ontario (FSCO). Mortgage Administrator License # 12514.



Secure Capital MIC – Speed. Service Solutions.

Lending Areas: GTA, Ottawa and other Ontario Major Urban centres preferred

LTV: 80% LTV across Ontario 85% in Major Urban centres (pop'n 100K +)

Creative Solutions including...

- Rate match program
- Draw Mortgage
- 6 months pre-paid
- Lending behind Collateral Mortgage
- Construction 2nd mortgages
- Large loans up to \$500,000
- No Income docs needed

Advantages of using Secure Capital MIC...

Speed:Always funds available
Same-day decisionsService:In house legal team
No co-brokeringSolutions:Common sense, flexible, equity lending
We commit. We close.

Ottawa Promo Pricing Up to 75% LTV, max \$150,000 2nd mortgage 11.99% plus 3% fee

Contact your BDM – Steve Lydon – TODAY! Cell: 647.355.7694 Email: steve@securecapitalmic.com

28 Fulton Way, Suite 8-201, Richmond Hill, ON L4B 1J5 tel: 905-709-8633 | fax: 905-709-9463 www.securecapitalmic.com

ABOUT WESTBORO MIC

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Westboro Mortgage Investment Corp. (WMIC) is locally operated by professionals with extensive background in the mortgage industry.

Specializing in Residential, Commercial and Construction Financing; the WMIC team prides itself on providing exceptional service and is committed to servicing Ottawa, Ottawa Valley, Gatineau (Outaouais), Kingston Seaway and recently Barrie areas.

The WMIC team understands the importance of forming strong business relationships and maintaining high service levels to satisfy the brokerage community. Our team provides fast, knowledgeable, creative mortgage solutions to meet your client's immediate needs. With our common-sense approach to lending, WMIC focuses on approving mortgage applications that typically do not qualify under traditional mortgage lender guidelines. Our underwriters have combined lending experience of over 80 years, and are accustomed to decisioning deals utilizing the fundamental basic root of lending – The 5 C's of Credit: Credit, Capacity, Collateral, Character and Capital.

Our team is dedicated to providing same day service and commitments issued within 24 hours.



RESIDENTIAL 1ST

1ST MORTGAGE

Urban centre: Populations of 50,000+ (Ottawa, Kingston, Belleville, etc.) and Gatineau, QC, as well as small centres (Brockville, Carleton Place, Arnprior, etc.) which are defined as properties located within 10 km of the urban centres and/or populations of 5,000+.

Rates start @ 6.99 For Urban deals.

Fees starting at 2% is charged on all residential Urban deals.

Rural rates start @ 7.99%

Minimum fee is \$1500.00

LTV: 80% including fees

Terms: 12 months

Penalty: 3 months interest

Amortization: 30- 35year

exceptions can be considered on a case by case scenario

Finders Fee 1%



RESIDENTIAL 2NDS

2ND MORTGAGE

Max LTV 85% in Urban lending area.

Urban area defined as: Populations of 50,000+ (Ottawa, Kingston, Belleville, etc.) and Gatineau, QC, as well as small centres (Brockville, Carleton Place, Arnprior, etc.) which are defined as properties located within 10 km of the urban centres and/or populations of 5,000+

Rates Start @ 10.99-14.99

Term: 12 months

Amortized over 30-35 years

2% (Minimum fee on any file is \$2500 split with the agent)

We can match the maturity date of your 1st mortgage for a clean exit.

We can pay outstanding personal or property taxes.

We can payout Revenue Canada



COMMERCIAL

COMMERCIAL

Max LTV for purchase or refi 65-70%

Rates start @ 8.99%

Lender fee 2%

Full package submission should include the following

- » Executive Summary
- » Application and credit bureau
- » Appraisal
- » Phase 1

The Fish Marki

» Financial Statements» Exit strategy



CONSTRUCTION

CONSTRUCTION FINANCING GUIDELINES

Westboro MIC will finance up to 80% of the completed value of the home, with 50-65% of the land value released upon registration. The remaining funds are advanced in draws based on the percentage complete. An administration fee of \$250.00 is retained by Westboro MIC for each draw and client is responsible for paying all appraisal inspection fees.

The client may take as many draws as required, however, we expect draws to be taken at least every 45 - 60 days in order to ensure progress is being made and accrued interest does not get out of hand. All draws are subject to a 10% holdback to satisfy the Construction Liens Act.

Basic Guidelines

- » Interest is only charged on the funds advanced to-date
- » All draws /advances are released to the client through their lawyer
- » Rates vary from 9-12%, depending on the client
- » Westboro charges a minimum commitment fee of 2%
- » Interest is accrued and deducted from each preceding draw

Required Documentation

- Appraisal stating the 5 as if complete value
- Detailed list of costs to complete
- » Plans & permits relevant to project
- » Proof of TARION if the project is being built and sold on completion.
- Client must support/prove knowledge and ability to complete project (in the case of a self-build)
- Articles of Incorporation and Certificate of status (If registered a Corporations name). Principals must personally guarantee.

Note: All regular/typical supporting mortgage documentation will be requested along with the above mentioned items.



TIPS

SUBMISSION TIPS

Please email your filogix application, credit bureau, supporting docs to: apply@westboromic.com.

If you have quoted a rate or fee to your client please let us know.

Please provide notes with your deal to explain

- » Explanation of late payments.
- » Missed Mortgage payments.
- » Explanation for collections or judgements.
- » How can you prove income?
- » Are your client's personal income taxes up to date?
- » Are your client's property taxes up to date?
- » If they own a business are they up to date with source deductions, Hst, and GST.
- » What is the exit strategy for the deal?

